



Harnessing  
the power of  
**HMOs**

**GlyCare™ Human Milk  
Oligosaccharides\***

The next generation nutrient supporting gut  
health for the dietary supplements market.

*\*not from human milk*

NUTRITION • HEALTH • SUSTAINABLE LIVING



to deliver

**ADVANCED  
GUT CARE**  
throughout life



**DSM**

BRIGHT SCIENCE. BRIGHTER LIVING.

## Consumer demand for gut health is on the rise

Driven by lifestyle disruptions in a fast-paced, ever-changing world, consumers are seeking digestive health solutions more than ever. And most consumers want to support and improve their gut health through diet and supplements.

This strong consumer pull creates an opportunity for brands to leverage emerging science to bring new and innovative gut health solutions.

3x

Consumer **interest in gut health has increased threefold** in the last five years<sup>1</sup>

57%

aim to **eat foods that encourage a healthy microbiome**<sup>2</sup>

74%

are interested in **products that enhance digestion**<sup>2</sup>

70%

said they'd **purchase a dietary supplement with HMOs** after learning about their health benefits<sup>3</sup>

## Differentiate your next gut health innovation

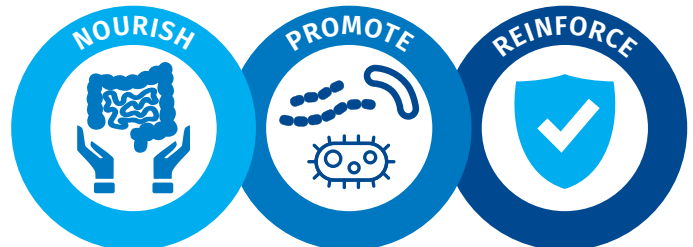
HMOs are unique, gut-strengthening nutrients found in infant nutrition, **scientifically shown to better equip the gut and thus support immune function, digestive health and an active lifestyle.**<sup>4</sup>

While the utilization of HMOs in infant formula and food products is a recent innovation, HMOs have been scientifically studied for over 130 years. Thanks to advancements in science, the gut-strengthening benefits of HMOs can now be leveraged throughout life!

## DSM GlyCare™ HMOs do more to build a stronger gut

DSM is pioneering the oligosaccharides market with GlyCare™ HMOs by delivering innovations for all of life's ages and stages and enabling consumers to do more to stay healthy, active and resilient throughout life.

DSM GlyCare™ HMOs help build a **stronger gut through Triple Action:**



**Selectively feeds good bacteria so they can flourish**

**Fosters a thriving community in the gut from the very start**

**Builds a sturdier house for good bacteria to live**

**Plus... they support the role of probiotics in the gut by both nourishing and protecting good bacteria.**<sup>4</sup>

Uniquely designed to mimic the bioactive components of breastmilk, DSM GlyCare™ HMOs are the building blocks for optimal digestive health, immunity and active nutrition. They also feature key attributes that today's consumers seek:



\*\* Except milk





## The most comprehensive HMO portfolio worldwide

With the broadest commercial HMO portfolio in the market, GlyCare™ HMOs are nature-identical, suitable for a wide variety of applications, and carry a **5-year shelf life**.

The portfolio offers science-backed health benefits across a wide range of products. This is based on scientific exploration around three key areas of human health: gut, brain, and immune health.

	GlyCare™ HMO portfolio							
Health benefit	2FL	3FL	2FL/DFL	LNFP-I	3SL	6SL	LNnT	LNT
Gut health	●	●	●	●	●	●	●	●
Immune health	●	●	●	●	●	●	●	●
Brain health	●	●	●	●	●	●	●	●

● Clinical data in adults ● Observational and/or wide variety of mechanistic data  
● No or limited mechanistic data

## Leading the way with regulatory approvals

We are leading the number of global regulatory approvals on HMOs and are continuously expanding our global footprint to make HMOs easily available to our partners. Six single-ingredient or blend HMOs are currently authorized as Novel Foods in the EU and are notified to the U.S. FDA as GRAS, with more to come from our innovation pipeline.

Unites States Regulatory Landscape			
HMO	GRAS Notice	Intended Use	GRAS Uses
2'FL	650	Children† Adults	Children's formulas: 2.4 g/L Beverages: Up to 5 g/L Foods: Up to 40 g/kg
LNnT	659	Children† Adults	Children's formulas: 0.6 g/L Beverages: Up to 2.5 g/L Foods: Up to 20 g/kg
3'SL	880	Children† Adults	Children's formulas: 0.15–0.20 g/L Beverages: Up to 0.5 g/L Foods: Up to 5 g/kg
6'SL	881	Children† Adults	Children's formulas: 0.3–0.4 g/L Beverages: Up to 1.0 g/L Foods: Up to 10 g/kg
2'FL/ DFL	815	Children† Adults	Children's formulas: 1.2–1.6 g/L Beverages: Up to 4 g/L Foods: Up to 40 g/kg
LNT	833	Children† Adults	Children's formulas: 0.6 g/L Beverages: Up to 2.0 g/L Foods: Up to 20 g/kg

† Ages 3+

## Expanding the possibilities around applications

Completed work with 2FL and LNnT includes:

- **Fast dissolving tablet<sup>††</sup>**
- **Gummies<sup>††</sup>**
- **Soft chew<sup>††</sup>**
- **Stick pack<sup>††</sup>**
- **Chewable tablets<sup>††</sup>**
- **Beverages, medical nutrition, and more**

†† Patent filed. Country-specific



Europe Regulatory Landscape		
HMO	Intended Use	Food category and conditions of use (Commission Implementing Decision (EU) 2017/2470)
2'FL	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purposes. 1.2–3.0 g/day in food supplements for young children and general population.
LNnT	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purposes. 0.6–1.5 g/day in food supplements for young children and general population.
LNT DSM holds exclusive authorization until 23.04.2025	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purposes. 2.0 g/day in food supplements.
3'SL DSM holds exclusive authorization until 18.02.2026	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purpose. 0.5 g/day in food supplements (excluding young children).
6'SL DSM holds exclusive authorization until 17.02.2026	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purposes. Up to 1.0 g/L in beverages. Up to 10 g/kg in foods. 1 g/day in food supplements (excluding young children).
2'FL/DFL DSM holds exclusive authorization until 19.12.2024	Children† Adults	Various levels in a wide selection of foods and beverages. According to patients needs in Foods for special medical purposes. 4.0 g/day in food supplements.

† Ages 3+

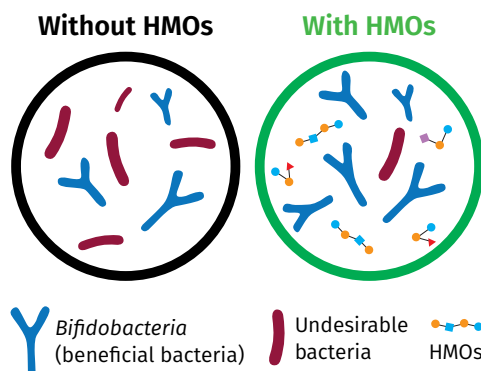
## Scientific evidence supporting HMO's impact on gut health

Scientific evidence confirms that the gut microbiome plays an essential role in the overall health of the GI tract.<sup>5</sup> In two clinical trials conducted in adults, HMOs were reported to stimulate the growth of beneficial bacteria, which may suggest a potential role in gut health.<sup>4,6</sup>

○ **When ingested, HMOs resist digestion and reach the colon mostly intact.**<sup>7,8</sup>

○ **By selectively feeding the beneficial bacteria in the gut, HMOs enhance the growth of helpful bacteria like bifidobacteria, encouraging the dominance of organisms that positively impact human health.**<sup>7,8</sup>

○ **By-products of HMO metabolism – such as short chain fatty acids and other metabolites – work to create a community of healthy microbes in the GI tract.**<sup>9,10</sup>



### Randomized controlled trial

Emerging clinical data demonstrates that supplementation with select HMOs – 2'FL and LNnT – can positively impact the gut microbiota and may reduce incidence or severity of symptoms related to irritable bowel syndrome (IBS).<sup>4</sup>

### Open-label trial

The data from a 12-week, open-label, multi-center study in 317 adults with IBS, a mixture of 2'FL and LNnT suggests that significant improvements in stool consistency, IBS symptom severity<sup>†</sup>, and quality of life.<sup>11</sup>



DSM is the only HMO provider that has a fully integrated and dedicated HMO production site that oversees the entire process – from product development, pre-clinical and clinical development, to regulatory and large-scale production. This allows us to make HMOs easily available to you, and to support you in getting to market with customer-focused science-backed quality and safety at the core.

## DSM: Your innovative end-to-end partner in HMOs

### ***Widest Portfolio with Legacy of Trust***

With the widest portfolio of commercially available HMOs, our extensive history provides assurance of quality as a trusted source for infants, children, and adults

### ***Expert Services to Support your Product Development***

We can support your product launch with expertise in innovation and R&D, application development, regulatory and legal advice, scientific support and insights and marketing

### ***Long shelf life and high purity***

GlyCare™ HMOs feature ***dry blend powder properties, longest shelf-life (5 years), and high purity***

### ***Streamline your product development process***

The only ***manufacturer of HMOs with straight, premix capabilities and market-ready solutions*** under one roof

### ***Largest market access – world's largest HMO facility***

Available for use in more than 165 countries, the ***largest market access*** for HMOs worldwide, and in supply with the ***world's largest HMO facility***

### ***Pioneering the future of HMOs***

Together with clinical partners, leading universities and external labs, ***we have supported over 20 studies*** to advance the understanding of HMOs and how they impact human health



## Where others see products, we see purpose

At DSM, we know purpose can be the difference between just driving customer interest and differentiating your product on the store shelf. That's why we pour all our curiosity, insights, and innovation into every product we help develop. This takes more than ingredients. It takes a partner.

Partner with DSM for access to our broad portfolio of science-backed products, customized solutions, and expert services aimed at reliably supporting your entire product life cycle, from concept to consumer.

To get started on your next top-selling product featuring our innovative HMO product solutions, visit [PartnerWithDSM.com](https://PartnerWithDSM.com).

### YOUR END-TO-END PARTNER

PRODUCTS CUSTOMIZED SOLUTIONS EXPERT SERVICES

- 1 Google analytics reflecting NA market
- 2 Lightspeed/Mintel; KuRunData/Mintel
- 3 Qualtrics Custom HMOs Survey, November, n=417 reflective of global audience
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† As measured by the Bristol Stool Form Scale (BFBS)

‡ Based on the IBS Symptom Severity Score (IBS-SSS)

#### Disclaimer

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